

October 2018

Gary P. Pisano

Harvard Business School
Morgan Hall 417
Boston, MA 02163
gpisano@hbs.edu

ACADEMIC APPOINTMENTS

Senior Associate Dean for Faculty Development, Harvard Business School
March 2018 - present

Harry E. Figgie Professor of Business Administration, Harvard Business School
July 1999 – present

Professor, Harvard Business School, Technology and Operations Management
July 1997- June 1999

Associate Professor, Harvard Business School, Technology and Operations Management
July 1993 - June 1997

Assistant Professor, Harvard Business School, Technology and Operations Management
July 1988 - June 1993

EDUCATION

Ph.D., Business Administration, University of California, Berkeley, 1988

B.A., *magna cum laude*, Economics (with distinction), Yale University, 1983

AREAS OF EXPERTISE

Management of innovation, business model design, competitive strategy, operations and supply chain strategy, commercializing science, corporate growth strategies.

HONARY DEGREES

Doctorate in Letters (honaris causa), University College Dublin, 2018

Master of Arts (honaris causa), Harvard University, 1997

ACADEMIC HONORS AND AWARDS

Strategic Management Society, Best Research, 2016

Emerald Management Reviews Citations of Excellence, 2012
McKinsey Award, best article in *Harvard Business Review*, 2009
Accenture Award, finalist, *California Management Review*, 2008
Strategy and Business, best book on biotechnology, 2006
Strategic Management Society, Best Paper Prize, 2003
Greenhill Award, Harvard Business School, 2001
Baxter Foundation Distinguished Fellow, Harvard Business School, 1993-1994
Bradley Fellow, University of California, Berkeley, 1987-1988
University of California Regents Fellowship, 1986-1987
Comprehensive Ph.D. examination passed with distinction, 1985

TEACHING ASSIGNMENTS

Managing Growth (MBA), Driving Profitable Growth (Program Chair, Executive Education), Commercializing Science (MBA), Program for Leadership Development (Executive Education), Technology and Operations Management (MBA), Managing Innovation (MBA), Managing Medicine (MBA), Competition and Strategy (MBA), The Economics and Management of Technological Innovation (Doctoral), Operations Strategy (MBA), Building and Sustaining a Successful Enterprise (MBA), Program for Management Development (Executive Education), Leading Product Development (Executive Education), Leadership and Strategy in Pharmaceuticals and Biotech (Program Chair, Executive Education)

ADMINISTRATIVE ASSIGNMENTS

Senior Associate Dean for Faculty Development (promotions and tenure), March 2018 - present
Unit Head, Technology and Operations Management, July 2004-June 2008
Director, Division of Faculty and Faculty Development, July 2002 – June 2004
Chair, Management Track, Heath Policy Ph.D. Program: 2000 – Present
Faculty Chair, Harvard Business School Global Alumni Conference, Cleveland, OH: May 2001

BOARD MEMBERSHIPS

Patheon, N.V. (NYSE), leading provider of contract development and manufacturing services to the pharmaceutical industry. 2015-2017 Committees: Audit.

Axovant Sciences Ltd. (NYSE), biotechnology firm focused on treatments for dementia. May 2016-2017. Committees: Audit, Governance

Axcella Health Inc. (privately held), biotechnology firm developing metabolic modifying therapies. 2011 to present. Committees: Compensation.

Ximo AG. (privately held), developer of specialty catalysts. Co-founder. 2011-2018. Committees: Compensation

Celixir Ltd., a privately held UK based biotechnology company developing cell therapies, 2018-present.

PROFESSIONAL ACTIVITIES

Editor, *Industrial and Corporate Change*, 2015-present.

Editor, *Research Policy* (1998-2002) Ad hoc reviewer for *Administrative Science Quarterly*, *California Management Review*, *Journal of Law, Economics, and Organization*, *Journal of Operations Management*, *Management Science*, *Strategic Management Journal*, and National Science Foundation.

PUBLICATIONS

Journals

Buciuni, Giulio, and Gary P. Pisano. "[Knowledge Integrators and the Survival of Manufacturing Clusters](#)." Special Issue on Challenges in International Business Development. *Journal of Economic Geography* 118, no. 5 (September 2018): 1069–1089.

Pisano, Gary P. "[Toward a Prescriptive Theory of Dynamic Capabilities: Connecting Strategic Choice, Learning, and Competition](#)." *Industrial and Corporate Change* 26, no. 5 (October 2017): 747–762.

"Neurodiversity as a Competitive Advantage." with Robert Austin, *Harvard Business Review*, 95, no. 3 (May-June 2017): 96-103.

"Lessons From Hollywood: A New Approach to Funding R&D." with Andrew Lo, *MIT Sloan Management Review*, vol. 2 (Winter 2016): 47-54.

"You Need an Innovation Strategy." *Harvard Business Review*, 93, no. 6 (June 2015): 44-54.

"Beyond Magic Bullets: True Innovation in Health Care." with Narayan, Vaibhav A., Marco Mohwinkel, Michael Yang, and Husseini Manji, *Nature Reviews: Drug Discovery* 12 (February, 2013): 85–86.

"Does America Really Need Manufacturing?" with Willy Shih, *Harvard Business Review* 90, no. 3 (March 2012).

"Why Leaders Don't Learn from Success." with Francesca Gino, *Harvard Business Review* 89, no. 4 (April 2011): 68–74.

"The Evolution of Science Based Business: Innovating How We Innovate." *Industrial and Corporate Change* (Special Issue in Honor of Alfred D. Chandler), forthcoming 2010.

"Revitalizing American Competitiveness." with Willy Shih, *Harvard Business Review* (July-August 2009). Winner of 2009 McKinsey Award.

"Which Kind of Collaboration Is Right for You?" with Roberto Verganti, *Harvard Business Review* 86, no. 12 (December 2008).

"Toward a Theory of Behavioral Operations." with Francesca Gino, *Manufacturing and Service Operations Management* 10, no. 4 (fall 2008): 676-691.

"How to Capture Value from Innovation: Shaping Intellectual Property and Industry Architecture," with David Teece, 50th Anniversary Special Issue on Leading Through Innovation. *California Management Review* 50, no. 1 (fall 2007): 278-296. Accenture Award Finalist.

"Can Science Be Business?" *Harvard Business Review*, vol. 84, no. 10: October 2006.

"Profiting from Innovation and the Intellectual Property Revolution." *Research Policy*, vol. 35, no. 8: 1122-1130, October 2006.

"The Firm Specificity of Individual Performance: Evidence from Cardiac Surgery." with Robert S. Huckman, *Management Science*, vol. 52, no. 2: 473-488, April 2003.

"Learning How and Learning What: Effects of Tacit and Codified Knowledge on Performance Improvement Following Technology Adoption." with Amy C. Edmondson, Ann B. Winslow, and Richard M. J. Bohmer, *Decision Sciences*, 34, 2: 197-223, spring 2003.

"A Research Agenda for Bridging the 'Quality Chasm.'" with Rushika Fernandopulle, Timothy Ferris, Arnold Epstein, Barbara McNeil, Joseph Newhouse, and David Blumenthal, *Health Affairs*, 22, 2: 178-190, March-April 2003.

"Disrupted Routines: Team Learning and New Technology Adaptation." with Amy C. Edmondson and Richard M. Bohmer, *Administrative Science Quarterly*, 46: 685-716, 2001.

"Speeding Up Team Learning" with Richard Bohmer and Amy Edmondson, *Harvard Business Review*, volume 79, no. 9, pp.125-134, October 2001

"Organizational Differences in Rates of Learning: Evidence from the Adoption of Minimally Invasive Cardiac Surgery." with Richard Bohmer and Amy Edmondson, *Management Science*, vol. 47, no. 6, pp. 752-768, June 2001.

"Dynamic Capabilities and Strategic Management." with David Teece and Amy Shuen, *Strategic Management Journal*, 18 (7): 509-533, August 1997. Best Paper Award, Strategic Management Society.

"Learning-Before-Doing in the Development of New Process Technology." *Research Policy*, 25 (1996) 1097-1119.

"Manufacturing Strategy: At the Intersection of Two Paradigm Shifts." with Robert Hayes, *Production and Operations Management*, Vol. 5, No. 1, pp. 25-39, Spring 1996.

"The New Logic of High Tech R&D." with Steven Wheelwright, *Harvard Business Review*, pp. 93-105, Sept/Oct, 1995.

"Dynamic Capabilities of Firms: An Introduction." with David Teece, *Industrial and Corporate Change*, Vol. 3, no. 3, pp. 537-556, 1995.

"Knowledge, Integration and the Locus of Learning: An Empirical Analysis of Process Development." *Strategic Management Journal*, Vol. 15, pp. 85-100, 1994.

"Beyond World Class: The New Manufacturing Strategy." with Robert Hayes, *Harvard Business Review*, pp. 78-86, Jan/Feb 1994.

"The Governance of Innovation: Vertical Integration and Collaborative Arrangements in the Biotechnology Industry." *Research Policy*, 20, pp. 237-249, 1991.

"The R&D Boundaries of the Firm: An Empirical Analysis." *Administrative Science Quarterly*, Vol. 35, no. 1, pp. 153-176, March 1990.

"Using Equity Participation to Support Exchange: Evidence from the Biotechnology Industry." *Journal of Law, Economics, and Organization*, Vol. 5, no. 1, pp. 109-126, Spring 1989.

Books

Creative Construction: The DNA of Sustained Innovation. Public Affairs. NY (forthcoming January 2019)

Producing Prosperity: Why America Needs a Manufacturing Renaissance, with Willy C. Shih, Boston: Harvard Business Review Press (September 2012).

Science Business: The Promise, Profits, and the Future of Biotech, Boston, MA: Harvard Business School Press (November 2006).

Operations, Strategy, and Technology: Pursuing the Competitive Edge, with Robert Hayes, David Upton, and Steven Wheelwright, Indianapolis: John Wiley & Sons, Inc., 2004.

The Development Factory: Unlocking the Potential of Process Innovation, Boston: Harvard Business School Press, 1996.

Strategic Operations: Competing Through Capabilities, with Robert Hayes and David Upton, New York: The Free Press, 1996.

Instructor's Manual, Strategic Operations: Competing Through Capabilities, with Robert Hayes and David Upton, New York: Free Press, 1996

Edited Volumes

Manufacturing Renaissance, with Robert Hayes, Boston, MA: Harvard Business School Press, 1995.

Book Chapters

"Managing Innovation in Medicine", in *Consumer-driven Healthcare*. Herzlinger, R. (Ed.) San Francisco: Jossey-Bass Inc., 2004.

"Pharmaceutical Biotechnology," in *Technological Innovation & Economic Performance*, eds. B. Steil, D. Victor, and R. Nelson. Princeton: Princeton University Press, 2002.

"Learning New Technical and Interpersonal Routines in Operating Room Teams: The Case of Minimally Invasive Cardiac Surgery," with Amy C. Edmondson and Richard M. Bohmer, in Terri L. Griffith, ed. *Research on Managing Groups and Teams*, vol. 3. Greenwich, CT: JAI Press, 2000.

"Dynamic Capabilities and Strategic Management," with David J. Teece and Amy Shuen, in *The Nature and Dynamics of Organizational Capabilities*, eds. Giovanni Dosi, Richard R. Nelson, and Sidney G. Winter. Oxford: Oxford University Press, 2000.

"In Search of Dynamic Capabilities: The Origins of R&D Competence in Biopharmaceuticals," in *The Nature and Dynamics of Organizational Capabilities*, eds. Giovanni Dosi, Richard R. Nelson, and Sidney G. Winter. Oxford: Oxford University Press, 2000.

"Building and Sustaining Success" with P. Ghemawat, in *Strategy and the Business Landscape*, ed. P. Ghemawat, Reading, MA: Addison-Wesley, 1999.

"The Pharmaceutical Industry and the Revolution in Molecular Biology: Interactions Among Scientific, Institutional, and Organizational Change," with Rebecca Henderson and Luigi Orsenigo, in *The Sources of Industrial Leadership*, eds. David Mowery and Richard Nelson, Cambridge University Press, 1999.

"Collaborative Product Development and the Market for Know-How: Strategies and Structures in the Biotechnology Industry," with Paul Mang in Richard Rosenbloom and Robert Burgelman, eds. *Research on Technological Innovation, Management, and Policy: Volume V.*, Greenwich, CT: JAI Press, 1993.

"Collaborative Arrangements and Global Technology Strategy: Some Evidence from the Telecommunications Equipment Industry," with David Teece in Richard Rosenbloom and Robert Burgelman, eds., *Research on Technological Innovation, Management, and Policy: Volume IV* Greenwich, CT: JAI Press, 1989.

"Joint Ventures and Collaborative Arrangements in the Telecommunications Equipment Industry," with Michael Russo and David Teece in David Mowery, ed., *International Collaborative Ventures in U.S. Manufacturing* Cambridge, MA: Ballinger Publishing Company, 1988.

"Joint Ventures and Collaboration in the Biotechnology Industry," with W. Shan and David Teece in David Mowery, ed., *International Collaborative Ventures in U.S. Manufacturing* Cambridge, MA: Ballinger Publishing Company, 1988.

Book Reviews

Gene Dreams by Robert Teitelman in *Science*, March 9, 1990.

The Semiconductor Business by Franco Malerba in *Research Policy*, June 1986.

Papers Currently Under Review

"Foreign Competition and Domestic Innovation: Evidence from US Patents." with David Autor, David Dorn, Gordon Hanson, and Pian Shu. NBER Working Paper Series, No. 22879. December 2016. Currently under review at *American Economic Review Insights*.

Working Papers

Lazzeri, Francesca, and Gary P. Pisano. "The Organizational and Geographic Drivers of Absorptive Capacity: An Empirical Analysis of Pharmaceutical R&D Laboratories." Harvard Business School Working Paper, No. 14-098, April 2014

Di Stefano, Giada, Francesca Gino, Gary Pisano, and Bradley Staats. "Learning by Thinking: How Reflection Aids Performance." Harvard Business School Working Paper, No. 14-093, March 2014.

"Holding or Folding? R&D Portfolio Strategy Under Different Information Regimes," with Francesca Gino, Harvard Business School Working Paper Series No. 05-072, April 2005

"R&D Portfolio Strategy and Performance: A Behavioral Model." with Francesca Gino. Harvard Business School Working Paper Series, No. 05-015, 2004.

"Team Learning Trade-Offs: When Improving One Critical Dimension of Performance Inhibits Another" with Richard M.J. Bohmer, Ann B. Winslow, Amy C. Edmondson. Harvard Business School Working Paper Series, No. 05-047, 2004.

"R & D Performance, Collaborative Arrangements and the Market-for-Know-How: A Test of the 'Lemons' Hypothesis in Biotechnology," Harvard Business School Working Paper Series, No.97-105, July 1997.

"Manufacturing, Firm Boundaries, and the Protection of Intellectual Property," with Paul Mang, Harvard Business School Working Paper Series, No.92-048, March 1992.

"Vertical Integration, Long Term Contracts, and the Costs of Quality," with Bruce Chew, September 1990.

TECHNICAL REPORTS

"New Technologies for the Local Loop and Other Local Access Systems: A Comparative Economic and Regulatory Analysis" with R.G. Harris, prepared for the Office of Technology Assessment, Congress of the United States, June 1985.

TEACHING MATERIALS

Luo, Hong, Gary P. Pisano, and Huafeng Yu. "[Institutionalized Entrepreneurship: Flagship Pioneering.](#)" Harvard Business School Case 718-484, January 2018. (Revised April 2018.)

Pisano, Gary P., and Jesse Shulman. "[Flying into the Future: HondaJet.](#)" Harvard Business School Case 618-012, January 2018.

Chiara Farronato and Gary Pisano, "Marriott International: The Next 90 Years." Harvard Business School Case 618-017, November 2017.

Pisano, Gary P., and Robert D. Austin. "[Hewlett Packard Enterprise: The Dandelion Program.](#)" Harvard Business School Case 617-016, September 2016.

Pisano, Gary P., Francesca Gino, and Bradley R. Staats. "[Pal's Sudden Service—Scaling an Organizational Model to Drive Growth.](#)" Harvard Business School Case 916-052, May 2016. (Revised March 2017.)

Pisano, Gary P., and Robert D. Austin. "[SAP SE: Autism at Work.](#)" Harvard Business School Case 616-042, January 2016.

Pisano, Gary, James Weber, and Kait Szydlowski. "[Pfizer's Centers for Therapeutic Innovation \(CTI\).](#)" Harvard Business School Case 615-024, September 2014.

Pisano, Gary P. "VF Brands: Global Supply Chain Strategy." Harvard Business School Teaching Note 614-009, September 2013.

Pisano, Gary, Alessandro Di Fiore, Elena Corsi, and Elisa Farri. "[Chef Davide Oldani and Ristorante D'O.](#)" Harvard Business School Case 613-080, January 2013. (Revised October 2013.)

Pisano, Gary P., and Elena Corsi. "[Virgin Group: Finding New Avenues for Growth.](#)" Harvard Business School Case 612-070, March 2012. (Revised May 2012.)

Gino, Francesca, and Gary P. Pisano. "Ducati Corse: The Making of a Grand Prix Motorcycle (TN)." Harvard Business School Teaching Note 607-044, November 2006. (Revised March 2013.)

Pisano, Gary P., Daniela Beyersdorfer, and Ruth Dittrich. "[Innovation and Growth at Actelion Ltd.](#)" Harvard Business School Case 611-065, March 2011. (Revised February 2012.)

Huckman, Robert S., Gary P. Pisano, and Liz Kind. "[Amazon Web Services.](#)" Harvard Business School Case 609-048, October 2008. (Revised February 2012.)

Pisano, Gary P., and Alison Berkley Wagonfeld. "[Warner Bros. Entertainment.](#)" Harvard Business School Case 610-036, November 2009. (Revised August 2011.)

Pisano, Gary P., Phillip Andrews, and Alessandro Di Fiore. "[Fiat-Chrysler Alliance: Launching the Cinquecento in North America.](#)" Harvard Business School Case 611-037, May 2011. (Revised July 2011.)

Huckman, Robert S., and Gary P. Pisano. "[JetBlue Airways: Managing Growth.](#)" Harvard Business School Case 609-046, October 2008. (Revised June 2011.)

Pisano, Gary P., Ryan Johnson, and Carin-Isabel Knoop. "[MorphoSys AG: The Evolution of a Biotechnology Business Model.](#)" Harvard Business School Case 611-046, March 2011.

Huckman, Robert S., Gary P. Pisano, and Virginia Fuller. "[JetBlue Airways: Valentine's Day 2007 \(A\).](#)" Harvard Business School Case 608-001, August 2007. (Revised June 2010.)

Huckman, Robert S., and Gary P. Pisano. "[Flextronics International, Ltd.](#)" Harvard Business School Case 604-063, November 2003. (Revised April 2010.)

Huckman, Robert S., Gary P. Pisano, and Mark Rennella. "[Wyeth Pharmaceuticals: Spurring Scientific Creativity with Metrics.](#)" Harvard Business School Case 607-008, February 2007. (Revised April 2010.)

Pisano, Gary P., and Bradley R. Staats. "[Merger Integration at Bank of America: The TrustWeb Project.](#)" Harvard Business School Case 610-054, February 2010. (Revised April 2010.)

Pisano, Gary P., and Alison Berkley Wagonfeld. "[Amyris Biotechnologies: Commercializing Biofuel.](#)" Harvard Business School Case 610-031, February 2010.

Pisano, Gary P., and Pamela Adams. "[VF Brands: Global Supply Chain Strategy.](#)" Harvard Business School Case 610-022, November 2009.

Pisano, Gary P., Elena Corsi, and Elisa Farri. "[Tenova: Mining for Growth in an Economic Crisis.](#)" Harvard Business School Case 610-021, August 2009. (Revised September 2009.)

Snow, Daniel C., Gary P. Pisano, Elena Corsi, and Gudrun Urfalino Kristinsdottir. "[Columbus Tubing: Steel is Real.](#)" Harvard Business School Case 609-042, September 2008. (Revised August 2009.)

Shih, Willy, Gary Pisano, and Andrew A. King. "[Radical Collaboration: IBM Microelectronics Joint Development Alliances.](#)" Harvard Business School Case 608-121, February 2008. (Revised November 2008.)

Pisano, Gary P. "[The Concept of Development Strategy.](#)" Harvard Business School Background Note 609-045, October 2008.

Pisano, Gary P., David J. Collis, and Peter K. Botticelli. "[Intel Corporation: 1968-1997.](#)" Harvard Business School Case 797-137, May 1997. (Revised May 2008.)

Gino, Francesca, and Gary P. Pisano. "Teradyne Corporation: The Jaguar Project (TN)." Harvard Business School Teaching Note 607-045, November 2006.

Pisano, Gary P. "[Discovering the Future: R&D Strategy at Merck.](#)" Harvard Business School Case 601-086, February 2001. (Revised July 2006.)

Gino, Francesca, and Gary P. Pisano. "[Ducati Corse: The Making of a Grand Prix Motorcycle.](#)" Harvard Business School Case 605-090, June 2005. (Revised June 2006.)

Pisano, Gary P., Lee Fleming, and Eli Strick. "[Vertex Pharmaceuticals: R&D Portfolio Management \(A\).](#)" Harvard Business School Supplement 604-101, June 2004. (Revised June 2006.)

Gino, Francesca, and Gary P. Pisano. "Vertex Pharmaceuticals: R&D Portfolio Management (A), (B), and (C) (TN)." Harvard Business School Teaching Note 606-145, June 2006.

Gino, Francesca, and Gary P. Pisano. "[Teradyne Corporation: The Jaguar Project.](#)" Harvard Business School Case 606-042, September 2005. (Revised May 2006.)

Gino, Francesca, and Gary P. Pisano. "[Vertex Pharmaceuticals: R&D Portfolio Management \(B\).](#)" Harvard Business School Supplement 606-116, April 2006.

Gino, Francesca, and Gary P. Pisano. "[Vertex Pharmaceuticals: R&D Portfolio Management \(C\).](#)" Harvard Business School Supplement 606-117, April 2006.

Bohmer, Richard M.J., Gary P. Pisano, and Ning Tang. "[Istituto Clinico Humanitas \(A\).](#)" Harvard Business School Case 603-063, September 2002. (Revised April 2006.)

Bohmer, Richard M.J., and Gary P. Pisano. "Istituto Clinico Humanitas (A)(TN)." Harvard Business School Teaching Note 603-077, November 2002. (Revised July 2004.)

Pisano, Gary P. "Discovering the Future: R&D Strategy at Merck (TN)." Harvard Business School Teaching Note 603-137, June 2003.

Pisano, Gary P., Clarissa Ceruti, and Stephanie Oestreich. "[Life Sciences Revolution, The: A Technical Primer.](#)" Harvard Business School Case 602-118, January 2002. (Revised August 2002.)

Enriquez-Cabot, Juan, Gary P. Pisano, and Gaye Bok. "[In vivo to in vitro to in silico: Coping with Tidal Waves of Data at Biogen.](#)" Harvard Business School Case 602-122, April 2002.

"[BMW: The 7-Series Project \(A\).](#)" Harvard Business School Case 692-083, February 1992. (Revised January 2002.)

Pisano, Gary P. "[CIBA Vision: The Daily Disposable Lens Project \(A\).](#)" Harvard Business School Case 696-100, March 1996. (Revised January 2002.)

Pisano, Gary P., and Sharon L. Rossi. "[BMW: The 7-Series Project \(B\).](#)" Harvard Business School Case 695-013, September 1994. (Revised January 2002.)

Pisano, Gary P. "Intel Corporation: 1968-1997 TN." Harvard Business School Teaching Note 699-032, October 1998. (Revised August 2001.)

Pisano, Gary P., and Maryam Golnaraghi. "[Partners HealthCare System, Inc. \(B\): Cardiac Care Improvement.](#)" Harvard Business School Case 696-063, April 1996. (Revised June 2001.)

Pisano, Gary P., and Sharon L. Rossi. "[ITT Automotive: Global Manufacturing Strategy \(1994\).](#)" Harvard Business School Case 695-002, August 1994. (Revised May 2001.)

Pisano, Gary P., and Shoshana Dobrow. "[Heartport, Inc.](#)" Harvard Business School Case 600-020, March 2000.

Pisano, Gary P., Joshua D. Hamermesh, Richard Atsuhiko Kondo, Karen J. Nowiszewski, and Erik James Wordelman. "[HydroCision, Inc.](#)" Harvard Business School Case 699-176, May 1999. (Revised September 1999.)

Pisano, Gary P., Steven C. Wheelwright, and Jonathan West. "[Eli Lilly and Co.: Manufacturing Process Technology Strategy--1991.](#)" Harvard Business School Case 692-056, December 1991. (Revised October 1998.)

Pisano, Gary P. "Concept of Operations Strategy, The TN." Harvard Business School Teaching Note 698-064, May 1998.

Ghemawat, Pankaj, and Gary P. Pisano. "[Sustaining Superior Performance: Commitments and Capabilities.](#)" Harvard Business School Background Note 798-008, July 1997.

Pisano, Gary P., and Maryam Golnaraghi. "[Partners HealthCare System, Inc. \(A\).](#)" Harvard Business School Case 696-062, February 1996. (Revised April 1997.)

Pisano, Gary P. "Partners HealthCare System, Inc. (A) TN." Harvard Business School Teaching Note 696-105, May 1996.

Pisano, Gary P. "Operations Strategy Course Overview Note TN." Harvard Business School Teaching Note 696-106, May 1996.

Pisano, Gary P. "Partners HealthCare System, Inc. (B): Cardiac Care Improvement TN." Harvard Business School Teaching Note 696-109, May 1996.

Pisano, Gary P., and Maryam Golnaraghi. "[State Street Bank and Trust Company: New Product Development.](#)" Harvard Business School Case 696-087, March 1996. (Revised April 1996.)

Pisano, Gary P. "ITT Automotive: Global Manufacturing Strategy (1994) TN." Harvard Business School Teaching Note 696-040, August 1995. (Revised March 1996.)

Pisano, Gary P. "Applichem (A) (Abridged) TN." Harvard Business School Teaching Note 696-017, July 1995. (Revised March 1996.)

Pisano, Gary P. "Nucleon, Inc., Teaching Note." Harvard Business School Teaching Note 692-095, May 1992. (Revised February 1996.)

Pisano, Gary P. "Eli Lilly and Company: The Flexible Facility Decision (1993) TN." Harvard Business School Teaching Note 696-041, August 1995.

Pisano, Gary P. "Crown Equipment Corporation: Design Services Strategy TN." Harvard Business School Teaching Note 696-042, August 1995.

Pisano, Gary P. "BMW: The 7-Series Project (A), Teaching Note." Harvard Business School Teaching Note 692-094, March 1992. (Revised April 1995.)

Pisano, Gary P. "Eli Lilly and Co.: Manufacturing Process Technology Strategy--1991, Teaching Note." Harvard Business School Teaching Note 692-109, May 1992. (Revised November 1994.)

Pisano, Gary P. "American Connector Company (A) TN." Harvard Business School Teaching Note 695-014, August 1994. (Revised November 1994.)

Pisano, Gary P. "[Eli Lilly and Co.: The Flexible Facility Decision--1993.](#)" Harvard Business School Case 694-074, March 1994. (Revised April 1994.)

Pisano, Gary P. "[Nucleon, Inc.](#)" Harvard Business School Case 692-041, November 1991. (Revised April 1994.)

Pisano, Gary P. "[Monsanto's March into Biotechnology \(A\).](#)" Harvard Business School Case 690-009, January 1990. (Revised October 1993.)

Hammond, Janice H., and Gary P. Pisano. "[Applichem \(A\) \(Abridged\).](#)" Harvard Business School Case 694-030, August 1993.

Pisano, Gary P. "[American Connector Company \(A\).](#)" Harvard Business School Case 693-035, October 1992. (Revised December 1992.)

Pisano, Gary P. "[American Connector Co. \(B\).](#)" Harvard Business School Supplement 693-049, October 1992.

Pisano, Gary P. "[Whistler Corp. \(A\).](#)" Harvard Business School Case 690-011, February 1990. (Revised July 1992.)

Pisano, Gary P. "Perkin-Elmer: Physical Electronics Division, Teaching Note." Harvard Business School Teaching Note 692-107, May 1992.

Pisano, Gary P. "Whistler Corp. (A) and (B), Teaching Note." Harvard Business School Teaching Note 692-108, May 1992.

Pisano, Gary P. "[Biotechnology: A Technical Note.](#)" Harvard Business School Background Note 690-010, February 1990. (Revised March 1992.)

Pisano, Gary P., and David T. Kotchen. "[Whistler Corp. \(B\).](#)" Harvard Business School Supplement 692-072, December 1991.

Pisano, Gary P. "[Perkin-Elmer: Physical Electronics Division](#)," Harvard Business School Case 690-037, October 1989.

DOCTORAL THESIS COMMITTEES

Francesca Lazzeri, "The Organizational and Locational Drivers of Absorptive Capacity: An Empirical Study of Pharmaceutical R&D Laboratories in Biotechnology Hotspots," Ph.D. in Management, Sant'Anna School of Advanced Studies, Pisa, Italy (January 2014), Chair. Currently Data Scientist, Microsoft Corporation.

Bradley R. Staats, "Microfoundations of Organizational Capabilities: Empirical Evidence from Indian Software Services," D.B.A. (June 2009). Currently Professor, University of North Carolina, Chapel Hill.

Francesca Gino, "The Impact on Information on Behavior and Decision-Making: Three Essays," Ph.D. Economics and Management, Sant'Anna School of Advanced Studies, Pisa, Italy (September 2004), Chair. Currently Chaired Professor of Business Administration, Harvard Business School.

Robert Huckman, "Essays on Consolidation and Technology Diffusion in Medical Care," Ph.D. Business Economics (June 2001). Currently Chaired Professor of Business Administration, Harvard Business School.

David Ellison, "Dynamic Capabilities in New Product Development: The Case of the World Auto Industry," Ph.D. Business Economics (September 1996).

Peter Fisher, "Diffusion of Generational Innovations in Systems Products: The Case of FM Radio," Ph.D. Business Economics (May 1995).

Katherine Huang, "Integrating Vertical and Horizontal Dimensions in a Spatial Framework of Strategic Product Competition," Ph.D. Business Economics (May 1993).

Paul Y. Mang, "The Economic Organization of Innovation by R&D-Intensive Firms: An Empirical Analysis of the Biopharmaceutical Industry," D.B.A. (November 1993), Chair.

Alan MacCormack, "Managing Adaptation: An Empirical Study of Product Development in Rapidly Changing Environments," D.B.A. Currently on Faculty of Harvard Business School (June 1998).

Vijaya Ramachandran, "Technology Transfer in the International Market," Ph.D. Business Economics (February 1991).

